



Retail  
REIT

Condensed consolidated interim financial statements of

**SLATE RETAIL REIT**

For the three months ended March 31, 2019

(Unaudited)

# Slate Retail REIT

## Condensed consolidated interim financial statements

### Table of contents

Condensed consolidated interim statements of financial position .....	2
Condensed consolidated interim statements of income .....	3
Condensed consolidated interim statements of comprehensive (loss) income .....	3
Condensed consolidated interim statements of changes in unitholders' equity .....	4
Condensed consolidated interim statements of cash flows .....	5
Notes to the condensed consolidated interim financial statements .....	6 - 24

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**

(unaudited - in thousands of United States dollars, unless otherwise stated)

	Note	March 31, 2019	December 31, 2018
<b>ASSETS</b>			
<b>Non-current assets</b>			
Properties	4, 5	\$ 1,355,326	\$ 1,382,955
Equity investment	7	4,934	—
Interest rate swaps	6	8,120	2,818
Other assets	8	2,348	2,511
		<b>1,370,728</b>	<b>1,388,284</b>
<b>Current assets</b>			
Other assets	8	780	12,222
Prepays		2,397	2,733
Accounts receivable	9	11,972	11,985
Cash		2,526	1,110
		<b>17,675</b>	<b>28,050</b>
<b>Total assets</b>		<b>\$ 1,388,403</b>	<b>\$ 1,416,334</b>
<b>LIABILITIES AND UNITHOLDERS' EQUITY</b>			
<b>Non-current liabilities</b>			
Debt	10	711,415	868,517
Interest rate swaps	6	13,306	—
Other liabilities		2,893	2,945
Exchangeable units of subsidiaries	11	21,527	19,045
Deferred income taxes	12	56,230	57,481
		<b>805,371</b>	<b>947,988</b>
<b>Current liabilities</b>			
Debt	10	138,083	3,045
Accounts payable and accrued liabilities	13	19,356	22,948
Distributions payable	18	3,133	3,157
Taxes payable		1,295	1,393
		<b>161,867</b>	<b>30,543</b>
Unitholders' equity		<b>421,165</b>	<b>437,803</b>
<b>Total liabilities and unitholders' equity</b>		<b>\$ 1,388,403</b>	<b>\$ 1,416,334</b>

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF INCOME**

(unaudited - in thousands of United States dollars, unless otherwise stated)

	Note	Three months ended March 31,	
		2019	2018
Rental revenue	14	\$ 36,416	\$ 36,544
Property operating expenses		(25,392)	(24,519)
Other expenses	15	(2,632)	(2,476)
Interest expense and other financing costs, net	16	(9,302)	(8,156)
Share of income in equity investment	7	35	—
Disposition costs	4, 17	(2,092)	(722)
Change in fair value of properties	5	8,501	(6,557)
<b>Net income (loss) before income taxes and unit (expense) income</b>		<b>5,534</b>	<b>(5,886)</b>
Deferred income tax (expense) recovery	12	(847)	1,879
Unit (expense) income	11, 18	(3,086)	30,710
<b>Net income</b>		<b>\$ 1,601</b>	<b>\$ 26,703</b>

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE (LOSS) INCOME**

(unaudited - in thousands of United States dollars, unless otherwise stated)

	Note	Three months ended March 31,	
		2019	2018
<b>Net income</b>		<b>\$ 1,601</b>	<b>\$ 26,703</b>
Items to be subsequently reclassified to profit or loss:			
(Loss) gain on cash flow hedges of interest rate risk, net of tax	6	(5,255)	3,485
Reclassification of cash flow hedges of interest rate risk to income	6	(651)	(275)
Other comprehensive (loss) income		(5,906)	3,210
<b>Comprehensive (loss) income</b>		<b>\$ (4,305)</b>	<b>\$ 29,913</b>

**SLATE RETAIL REIT**

**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN UNITHOLDERS' EQUITY**

(unaudited - in thousands of United States dollars, unless otherwise stated)

	Note	REIT units	Retained earnings	Accumulated other comprehensive income ("AOCI")	Capital reserve	Total
Balance, December 31, 2018		\$ 419,008	\$ 18,141	\$ 2,078	\$ (1,424)	\$ 437,803
Net income and comprehensive (loss) income		—	1,601	(5,906)	—	(4,305)
Distributions	11,18	—	(8,852)	—	—	(8,852)
Repurchases	11	(3,481)	—	—	—	(3,481)
<b>Balance, March 31, 2019</b>		<b>\$ 415,527</b>	<b>\$ 10,890</b>	<b>\$ (3,828)</b>	<b>\$ (1,424)</b>	<b>\$ 421,165</b>

	REIT units	Retained earnings	AOCI	Capital reserve	Total
Balance, December 31, 2017	\$ —	\$ 41,337	\$ 7,832	\$ (1,424)	\$ 47,745
Net income and comprehensive income	—	26,703	3,210	—	29,913
<b>Balance, March 31, 2018</b>	<b>\$ —</b>	<b>\$ 68,040</b>	<b>\$ 11,042</b>	<b>\$ (1,424)</b>	<b>\$ 77,658</b>

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

	Note	Three months ended March 31,	
		2019	2018
<b>OPERATING ACTIVITIES</b>			
Net income		\$ 1,601	\$ 26,703
Items not affecting cash:			
Straight-line rent	5	(784)	(1,135)
Change in fair value of properties	5	(8,501)	6,557
IFRIC 21 property tax adjustment	5	14,372	13,834
Deferred income tax expense (recovery)	12	847	(1,879)
Unit expense (income)	18	3,086	(30,710)
Interest expense and other financing costs	16	9,302	8,156
Cash interest paid, net		(8,917)	(8,000)
Share of income in equity investment	7	(35)	—
Changes in non-cash working capital items		(3,176)	2,266
		<b>7,795</b>	<b>15,792</b>
<b>INVESTING ACTIVITIES</b>			
Dispositions	4	28,124	16,637
Contributions to equity investment	4, 7	(3,281)	—
Proceeds from equity investment	4	10,026	—
Funds held in escrow		(151)	(633)
Capital	5	(1,184)	(734)
Leasing costs	5	(279)	(618)
Tenant improvements	5	(2,003)	(1,753)
Development and expansion capital	5	(2,157)	(843)
		<b>29,095</b>	<b>12,056</b>
<b>FINANCING ACTIVITIES</b>			
Revolver advances	10, 24	16,716	—
Revolver and mortgage repayments	10, 24	(39,261)	(11,121)
Repurchases of REIT units	11	(3,481)	(2,534)
REIT units distributions, net of DRIP units issued	18	(8,974)	(8,132)
Exchangeable units of subsidiaries distributions	18	(474)	(474)
		<b>(35,474)</b>	<b>(22,261)</b>
<b>Increase in cash and cash equivalents</b>		<b>\$ 1,416</b>	<b>\$ 5,587</b>
<b>Cash and cash equivalents, beginning of the period</b>		<b>1,110</b>	<b>7,383</b>
<b>Cash and cash equivalents, end of the period</b>		<b>\$ 2,526</b>	<b>\$ 12,970</b>

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited - in thousands of United States dollars, unless otherwise stated)

### 1. Description of the REIT and operations

Slate Retail REIT (the "REIT") is an unincorporated, open-ended mutual fund trust under and governed by the laws of the Province of Ontario. The REIT focuses on acquiring, owning and leasing a portfolio of diversified revenue-producing commercial real estate properties (the "properties") in the United States of America (the "U.S.") with a focus on grocery-anchored retail properties.

The class U units of the REIT trade on the Toronto Stock Exchange ("TSX") under the symbols SRT.U and SRT.UN. The principal, registered, and head office of the REIT is 121 King Street West, Suite 200, Toronto, Ontario, M5H 3T9.

The objectives of the REIT are to:

- i. provide unitholders with stable cash distributions from a portfolio of diversified revenue-producing commercial real estate properties in the U.S. with a focus on grocery-anchored retail properties;
- ii. enhance the value of the REIT's assets in order to maximize long-term unitholder value through active management; and
- iii. expand the asset base of the REIT and increase the REIT's earnings on a per unit basis, including through accretive acquisitions.

### 2. Basis of preparation

#### i. Statement of compliance

These condensed consolidated interim financial statements (the "consolidated financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board.

#### ii. Approval of the consolidated financial statements

The consolidated financial statements were approved by the trustees of the REIT and authorized for issuance on April 30, 2019.

#### iii. Basis of measurement

These consolidated financial statements have been prepared on a going concern basis and measured at historical cost except for properties and certain financial instruments, which are measured at fair value.

The application of the going concern basis of presentation assumes that the REIT will continue in operation for the foreseeable future and be able to realize its assets and discharge its liabilities and commitments in the normal course of business. The REIT expects to continue as a going concern for the foreseeable future.

#### iv. Functional and presentation currency

These consolidated financial statements are presented in U.S. dollars, which is the REIT's functional currency and the functional currency of all of its subsidiaries.

### 3. Significant accounting policies

A summary of significant accounting policies is included in note 3 *Significant accounting policies* of the audited comparative consolidated financial statements of the REIT as at and for the year ended December 31, 2018. These consolidated financial statements follow the same accounting policies and methods of computation as used in the REIT's most recent annual consolidated financial statements, except for the adoption of the new accounting policy disclosed below. Also included below is an accounting policy not described in the REIT's annual consolidated financial statements, but which is applicable to a transaction occurring for the first time in 2019.

These consolidated financial statements do not include all the information and disclosures required in the annual financial statements prepared under International Financial Reporting Standards ("IFRS") and should be read in conjunction with the REIT's audited comparative consolidated financial statements as at and for the year ended December 31, 2018.

#### i. Application of new and revised IFRS

##### *IFRS 16, Leases ("IFRS 16")*

IFRS 16 replaces IAS 17, *Leases ("IAS 17")* and IFRIC 4, *Determining whether an arrangement contains a lease*, and is effective January 1, 2019. IFRS 16 substantially carries forward the lessor accounting requirements of IAS 17 while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease.

The REIT has adopted IFRS 16 initially on January 1, 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 is recognized as an adjustment to the opening balance of retained earnings at January 1, 2019, with no restatement of comparative information.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

As a result of the adoption of IFRS 16, the REIT has separately disclosed variable lease payments not connected to an index or rate including property tax recoveries and percentage rents. As a landlord, all of the REIT's leases are considered operating leases under IFRS 16. There was no impact on the statement of financial position, consolidated statement of income or the statement of cash flows as a result of adoption.

*ii. Supplementary accounting policy disclosure*

In 2019, the REIT applied an accounting policy for a transaction that did not occur in periods prior to 2019. The REIT's significant accounting policy related thereto is described below:

*Investments in associates and joint ventures*

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. The REIT's investment in a joint venture is recorded using the equity method and is initially recognized in the statement of financial position at cost and adjusted thereafter to recognize the REIT's share of the profit or loss and other comprehensive income of the joint venture. The REIT's share of the joint venture's profit or loss is recognized in the REIT's statement of income and consolidated statement of comprehensive (loss) income.

The financial statements of the equity accounted investment are prepared for the same reporting period as the REIT. Where necessary, adjustments are made to bring the accounting policies in line with those of the REIT. A joint venture is considered to be impaired if there is objective evidence of impairment, as a result of one or more events that occurred after initial recognition of the joint venture, and that event has a negative impact on the future cash flows of the joint venture that can be reliably estimated.

**4. Acquisition and dispositions**

*Acquisition*

During the three month period ended March 31, 2019, the REIT acquired a 50% interest in a joint-venture partnership with The Kroger Company. Refer to note 7 *Equity investment* for further details.

<b>Property</b>	<b>Purchase date</b>	<b>Location</b>	<b>Purchase price</b>
Windmill Plaza	January 25, 2019	Sterling Heights, Michigan	\$ 7,299

The purchase price of the interest in Windmill Plaza was settled as follows:

Contribution of note receivable and accrued interest	\$ 11,644
Cash contributions	3,131
Proceeds from partner investment	(7,475)
<b>Purchase price</b>	<b>\$ 7,300</b>
Distribution of financing proceeds	(2,551)
<b>Net cost of equity investment</b>	<b>\$ 4,749</b>

*Dispositions*

The REIT disposed of two properties and two property outparcels during the three month period ended March 31, 2019 as follows:

<b>Property</b>	<b>Number of outparcels</b>	<b>Disposition date</b>	<b>Location</b>	<b>Sales price</b>
Eastpointe Shopping Center	1	January 11, 2019	Clarksburg, West Virginia	\$ 1,530
Locust Grove	1	January 22, 2019	Locust Grove, Georgia	1,725
Wellington Park	N/A	February 28, 2019	Cary, North Carolina	15,010
Wausau Pick 'n Save	N/A	March 6, 2019	Wausau, Wisconsin	9,900
<b>Total</b>				<b>\$ 28,165</b>



**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

Sales price	\$	28,165
Disposition costs		(2,092)
Working capital items		(41)
<b>Total</b>	<b>\$</b>	<b>26,032</b>

**5. Properties**

On March 31, 2019, the REIT owned 84 properties. The change in properties is as follows:

	Note	Three months ended March 31,	
		2019	2018
Beginning of the period		\$ 1,382,955	\$ 1,454,463
Capital		1,184	734
Leasing costs		279	618
Tenant improvements		2,003	1,753
Development and expansion capital		2,157	843
Straight-line rent		784	1,135
Dispositions	4	(28,165)	(16,910)
IFRIC 21 property tax adjustment		(14,372)	(13,834)
Change in fair value		8,501	(6,557)
<b>End of the period</b>		<b>\$ 1,355,326</b>	<b>\$ 1,422,245</b>

Valuation assumptions used to estimate the fair value of the REIT's properties are as follows:

	March 31, 2019	December 31, 2018
Capitalization rate range	6.00% – 11.40%	6.25% – 11.40%
Weighted average capitalization rate	7.49%	7.50%
Impact on fair value due to 25 basis point change in capitalization rates	\$ 46,251	\$ 46,916
Impact on fair value due to \$100,000 change in underlying annual stabilized income	\$ 1,333	\$ 1,332

Under the fair value hierarchy, the fair value of the REIT's properties is determined using the overall income capitalization method using Level 3 inputs.

**6. Interest rate swaps**

The REIT has entered into certain pay-fixed receive-float interest rate swap contracts to hedge the cash flow risk associated with monthly U.S. London Interbank Offering Rate ("LIBOR") based interest payments on the REIT's floating rate debt.

The terms of the interest rate swaps are as follows:

	November 2, 2016	September 1, 2017	August 22, 2018	August 22, 2018	Total/ Weighted average
Effective date					
Pay-fixed rate	1.1040%	1.7150%	2.8840%	2.9250%	2.0257%
Notional amount	\$ 300,000	\$ 100,000	\$ 175,000	\$ 175,000	\$ 750,000
Receive-floating rate	One-month LIBOR	One-month LIBOR	One-month LIBOR	One-month LIBOR	
Maturity date	February 26, 2021	September 22, 2022	August 22, 2023	August 22, 2025	
Remaining term (years)	1.9	3.5	4.4	6.4	3.8

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

A reconciliation of the change in the fair value of the interest rate swaps and related deferred tax impact during the three month period ended March 31, 2019 and 2018 is as follows:

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, December 31, 2018		\$ 2,818	\$ (740)	\$ 2,078
Change in fair value of cash flow hedges of interest rate risk		(7,122)	1,867	(5,255)
Net payments received	16	(882)	231	(651)
<b>Balance, March 31, 2019</b>		<b>\$ (5,186)</b>	<b>\$ 1,358</b>	<b>\$ (3,828)</b>

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, December 31, 2017		\$ 10,607	\$ (2,775)	\$ 7,832
Change in fair value of cash flow hedges of interest rate risk		4,718	(1,233)	3,485
Net payments received	16	(372)	97	(275)
<b>Balance, March 31, 2018</b>		<b>\$ 14,953</b>	<b>\$ (3,911)</b>	<b>\$ 11,042</b>

A reconciliation of the interest rate swap asset and liability fair value positions at March 31, 2019 is as follows:

	March 31, 2019	December 31, 2018
Fair value asset position	\$ 8,120	\$ 2,818
Fair value liability position	(13,306)	—
<b>Balance, March 31, 2019</b>	<b>\$ (5,186)</b>	<b>\$ 2,818</b>

**7. Equity investment**

The REIT accounts for its investment in a property development joint venture using the equity method. On January 25, 2019, the REIT acquired a 50% partnership interest in Windmill Plaza, a grocery-anchored shopping centre located in Sterling Heights, Michigan, in a joint-venture partnership with The Kroger Company for \$7.3 million, before transaction costs. Consideration for the partnership interest included settlement of the REIT's note receivable in the amount of \$9.4 million and interest receivable of \$2.2 million, assumed debt and cash on hand.

The change in the equity investment for the three month period ended March 31, 2019 are as follows:

	March 31, 2019
Beginning of the period	\$ —
Contribution of note receivable and accrued interest	11,644
Cash contributions	3,131
Distribution of financing proceeds	(2,551)
Proceeds from partner investment	(7,475)
<b>Net cost of equity investment</b>	<b>\$ 4,749</b>
Capital contributions	150
Share of income in equity investment	35
<b>End of the period</b>	<b>\$ 4,934</b>

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

The following represents the summary statement of financial position of the REIT's equity investment as at March 31, 2019:

	<b>March 31, 2019</b>
<b>Assets</b>	
Property	\$ 15,700
Other current assets	422
	<b>16,122</b>
<b>Liabilities</b>	
Debt <sup>(1)</sup>	\$ 5,696
Other non-current liabilities	15
Other current liabilities	544
	<b>6,255</b>
<b>Net assets at 100%</b>	<b>\$ 9,867</b>
<b>At the REIT's 50% interest</b>	<b>\$ 4,934</b>

<sup>(1)</sup> The debt bears interest of 5.25% with a maturity date of January 28, 2022.

The following represents the summary of income for the three month period ended March 31, 2019:

	<b>March 31, 2019</b>
Rental revenue	\$ 16
Property operating expenses	(86)
Other expenses	(12)
Interest expense and other financing costs, net	(52)
Change in fair value of property	204
<b>Net income and comprehensive income at 100%</b>	<b>\$ 70</b>
<b>At the REIT's 50% interest</b>	<b>\$ 35</b>

*Management fees*

Pursuant to the terms of the property management and leasing agreement, and the development services agreement, the REIT provides property, leasing and development manager services to Windmill Plaza. In return for its services, the REIT receives the following fees:

- i property management fees calculated based on gross income of each tenant;
- ii development fees for the management of the construction in adherence with the property's development plan; and
- iii leasing commissions for all executed leases.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

**8. Other assets**

Other assets are comprised of the following:

	Note	March 31, 2019	December 31, 2018
<b>Current</b>			
TIF notes receivable		\$ 510	\$ 510
Note receivable	7, 22	—	9,398
Funds held in escrow		270	119
Other <sup>(1)</sup>	7, 22	—	2,195
		<b>780</b>	<b>12,222</b>
<b>Non-current</b>			
TIF notes receivable		2,323	2,486
Funds held in escrow		25	25
		<b>2,348</b>	<b>2,511</b>
<b>Total</b>		<b>\$ 3,128</b>	<b>\$ 14,733</b>

<sup>(1)</sup> Other includes interest accrued on a loan arrangement, recorded as a note receivable, from the REIT to a U.S. based entity in which Slate Asset Management L.P. has a significant interest. Refer to note 7 *Equity investment* and note 22 *Related parties* for detail.

TIF notes receivable are issued by the City of St. Paul and by the City of Brainerd in Minnesota, related to the REIT's Phalen Retail Centre and East Brainerd Mall properties, respectively. The TIF notes obligate each municipality to pay certain tax increments resulting from increases, if any, from a reference amount in the taxable valuation of the respective property to the REIT.

On January 25, 2019, the note receivable and interest accrued on the note receivable were settled as part of the consideration for the acquisition of Windmill Plaza in a 50% joint-venture partnership with The Kroger Company.

**9. Accounts receivable**

Accounts receivable is comprised of the following:

	March 31, 2019	December 31, 2018
Rent receivable	\$ 7,584	\$ 3,748
Allowance for doubtful accounts	(637)	(741)
Accrued recovery income	3,537	6,101
Other receivables	1,488	2,877
<b>Total</b>	<b>\$ 11,972</b>	<b>\$ 11,985</b>

Rent receivable consists of base rent and operating expense recoveries billed to tenants. Accrued recovery income represents amounts that have not been billed to the tenants and are generally billed and paid subsequent to the year in which they were incurred.

The change in allowance for doubtful accounts is as follows:

	Three months ended March 31,	
	2019	2018
Beginning of the period	\$ (741)	\$ (328)
Allowance for doubtful accounts	(99)	(193)
Bad debt write-off	127	56
Bad debt recovery	76	97
<b>End of the period</b>	<b>\$ (637)</b>	<b>\$ (368)</b>

The REIT measures the allowance at an amount equal to lifetime expected losses by taking into account past default experience and considering both current and potential bankruptcy, abandonment by tenants and certain tenant disputes.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

The aging analysis of not credit-impaired rent receivable, net of allowance for doubtful accounts, is as follows:

	March 31, 2019	December 31, 2018
Current to 30 days	\$ 5,829	\$ 2,128
31 to 60 days	596	492
61 to 90 days	250	125
Greater than 90 days	272	262
<b>Total</b>	<b>\$ 6,947</b>	<b>\$ 3,007</b>

**10. Debt**

Debt held by the REIT at March 31, 2019 is as follows:

	Maturity	Remaining extension options	Coupon <sup>(1)</sup>	Properties provided as security	Fair value of security	Maximum available	Principal	Available to be drawn <sup>(2)</sup>
Revolver <sup>(2) (3)</sup>	February 26, 2020	One 1-year	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	\$ 362,500	\$ 135,099	\$ 227,401
Term loan <sup>(2)</sup>	February 26, 2021	None	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	362,500	362,500	—
Term loan 2 <sup>(2)</sup>	February 9, 2023	None	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	250,000	250,000	—
Mortgage	March 1, 2021	None	5.75%	1	22,084	10,853	10,853	—
Mortgage	January 1, 2025	None	3.80%	3	78,425	44,166	44,166	—
Mortgage	June 15, 2025	None	4.14%	5	78,657	43,035	43,035	—
Mortgage	January 1, 2031	None	5.50%	1	22,596	7,885	7,885	—
<b>Total</b>						<b>\$ 1,080,939</b>	<b>\$ 853,538</b>	<b>\$ 227,401</b>

<sup>(1)</sup> "L" means LIBOR and "bps" means basis points.

<sup>(2)</sup> Debt available to be drawn is subject to certain covenants as provided in the REIT's lending agreements, including generally, a maximum of 65% Consolidated Total Indebtedness to Gross Asset Value. The calculation of Consolidated Total Indebtedness to Gross Asset Value is provided in note 20 *Capital Management*. The revolver, term loan and term loan 2 provide for different spreads over one-month U.S. LIBOR depending on the ratio of Consolidated Total Indebtedness to Gross Asset Value. The applicable spread where Consolidated Total Indebtedness to Gross Asset Value is: (i) less than or equal to 45% is 155 bps; (ii) greater than 45% but less than or equal to 55% is 175 bps; (iii) greater than 55% but less than or equal to 60% is 200 bps; and (iv) greater than 60% is 225 bps.

<sup>(3)</sup> The revolver requires a stand-by fee to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

<sup>(4)</sup> The revolver, term loan and term loan 2 are secured by a general pledge of equity of certain subsidiaries of the REIT. Collectively, those subsidiaries hold an interest in 73 of the REIT's properties.

The carrying value of debt held by the REIT at March 31, 2019 is as follows:

	Effective rate <sup>(1)</sup>	Principal	Mark-to-market ("MTM") adjustments and costs	Accumulated amortization of MTM adjustments and costs <sup>(2)</sup>	Carrying amount	Current	Non-current
Revolver	4.50%	\$ 135,099	\$ (2,186)	\$ 1,617	\$ 134,530	\$ 134,530	\$ —
Term loan	4.50%	362,500	(3,877)	2,631	361,254	—	361,254
Term loan 2	4.48%	250,000	(1,839)	455	248,616	—	248,616
Mortgage	5.75%	10,853	2,003	(1,389)	11,467	324	11,143
Mortgage	3.80%	44,166	(1,549)	541	43,158	1,026	42,132
Mortgage	4.14%	43,035	(1,079)	508	42,464	1,717	40,747
Mortgage	5.50%	7,885	127	(3)	8,009	486	7,523
<b>Total</b>		<b>\$ 853,538</b>	<b>\$ (8,400)</b>	<b>\$ 4,360</b>	<b>\$ 849,498</b>	<b>\$ 138,083</b>	<b>\$ 711,415</b>

<sup>(1)</sup> The effective interest rate for the revolver, term loan and term loan 2 includes the impact of unamortized financing costs not yet recorded in interest expense under the effective interest method. The revolver, term loan and term loan 2 effective rates are based on the applicable U.S. LIBOR rate under borrowings as at March 31, 2019.

<sup>(2)</sup> Excludes the impact of any available extension options not yet exercised.

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited - in thousands of United States dollars, unless otherwise stated)

During the period ended March 31, 2019, the REIT made principal repayments totaling \$39.3 million on the REIT's revolver and mortgages funded by cash received from the disposal of two properties and two property outparcels, as well as cash on hand.

### 11. REIT units and exchangeable units of subsidiaries

At March 31, 2019, the REIT has the following REIT units issued and outstanding, in thousands of units:

	Class A	Class I	Class U
Authorized for issue	Unlimited	Unlimited	Unlimited
Issued and outstanding	258	282	41,221

At December 31, 2018 each class of the exchangeable units issued by the REIT's subsidiaries are presented as financial liabilities in accordance with IAS 32, *Financial Instruments: Presentation*.

Each REIT unit confers the right to one vote at any meetings of REIT unitholders. The REIT is also authorized to issue an unlimited number of special voting units. Special voting units are only issued in tandem with the issuance of securities redeemable for or exchangeable into REIT units. The special voting units do not have any economic entitlement in the REIT with respect to distributions but provide the holder with the same voting rights in the REIT as a holder of REIT units. The GAR B exchangeable units are accompanied by an equivalent number of special voting units.

Each REIT unit entitles the holder to the same rights and obligations as any other REIT unitholder and no REIT unitholder is entitled to any privilege, priority or preference in relation to any other holder of REIT units of class A units, class I units and class U units of the REIT to participate in distributions made by the REIT including distributions of net income, net realized capital gains or other amounts and, in the event of termination or winding-up of the REIT, in the net assets of the REIT remaining after satisfaction of all liabilities. REIT units will be fully paid and non-assessable when issued and are transferable.

The REIT's Declaration of Trust grants holders of class A units and class I units of the REIT the right to convert all or any portion of their class A units and class I units of the REIT, at any time (the "conversion date"), into class U units by giving written notice to the REIT. On the applicable conversion date, the REIT will deliver to the class A unitholder or class I unitholder the applicable number of class U units for each class A unit or class I unit converted by such unitholder.

With certain restrictions, the unitholders have the right to require the REIT to redeem their units on demand. Upon receipt of the redemption notice by the REIT, all rights to and under the units tendered for redemption shall be surrendered and the holder thereof shall be entitled to receive a price per unit as determined by a market formula and shall be paid in accordance with the conditions provided for in the Declaration of Trust.

Effective March 15, 2018 the REIT elected to suspend its distribution reinvestment plan ("DRIP"), which allowed holders of REIT units to elect to receive their distributions in the form of class U units.

#### *Exchangeable units of subsidiaries*

Exchangeable units of subsidiaries are redeemable at the option of the holder, for cash or class U units of the REIT as determined by the REIT. Distributions paid on exchangeable units of subsidiaries are recorded as unit expense in the period in which they become payable.

Exchangeable units of subsidiaries are re-measured based on the quoted closing price of REIT units into which they are exchangeable with changes in fair value recognized in net income as unit expense.

#### *Subdivision*

In the 2018 year, the REIT completed various steps to have its units presented as equity in its consolidated financial statements. The changes included the approval of a special resolution of an amendment to and restatement of the Declaration of Trust of the REIT (the "Third A&R DOT") making the features of the class A units, class I units and class U units identical among all three classes, among other things. Also on May 1, 2018, the board of trustees of the REIT approved the subdivision of each of the: (i) class A units issued and outstanding on May 3, 2018 (the "record date") on the basis of a subdivision ratio of one pre-subdivision class A unit for 1.0078 post-subdivision class A units; and (ii) class I units issued and outstanding on the record date on the basis of a subdivision ratio of one pre-subdivision class I unit for 1.0554 class I units (the "Subdivision"). The Third A&R DOT and the Subdivision were undertaken contemporaneously and the impact of such actions did not change the relative economics of the different classes of units of the REIT.

The Subdivision was completed on May 11, 2018. As a consequence of the Subdivision, the proportionate entitlement of the class A units and class I units with respect to distributions from the REIT has been adjusted to 1.0 and all class A units, class I units and class U units have equal rights with respect to distributions from the REIT, redemptions of units and on the termination of the REIT. Each class A unit and each class I unit have remained convertible into a class U unit but the conversion ratio is on a one-for-one-basis. The REIT issued

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited - in thousands of United States dollars, unless otherwise stated)

an additional 3 thousand class A units and 15 thousand class I units as a result of the Subdivision. The fair value of the REIT units of \$435.3 million at May 11, 2018 were classified as equity. Prior to May 11, 2018, units of the REIT were presented as a liability in its consolidated financial statements.

### Normal course issuer bid

The REIT has a normal course issuer bid ("NCIB") which was most recently renewed on May 26, 2018. The NCIB remains in effect until the earlier of May 25, 2019 or the date on which the REIT has purchased an aggregate of 3.9 million class U units, representing 10% of the REIT's public float of 38.7 million class U units at the time of entering the NCIB through the facilities of the TSX.

For the three month period ended March 31, 2019, no class U units have been purchased and subsequently canceled under the NCIB.

### Substantial issuer bid

On January 16, 2019, the REIT commenced a substantial issuer bid (the "offer"), pursuant to which the REIT offered to purchase up to 4.2 million class U units at a purchase price of C\$12.54 (USD\$9.51). On February 20, 2019, the offer expired and the REIT had taken up and paid for 0.3 million class U units for an aggregate cost of \$3.2 million or C\$4.2 million, excluding fees and expenses related to the offer. The class U units purchased for cancellation under the offer represents 0.8% of the diluted class U units outstanding, immediately prior to the expiry of the offer.

REIT units and exchangeable units of subsidiaries outstanding during the period and their respective class U equivalent amounts if converted is as follows, in thousands of units:

Class / type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 <sup>(1)</sup>	SR2 <sup>(1)</sup>	GAR B	
Balance, December 31, 2018	41,524	292	282	220	1,603	388	44,309
Repurchased	(337)	—	—	—	—	—	(337)
Exchanges	34	(34)	—	—	—	—	—
<b>Class U units equivalent, March 31, 2019</b>	<b>41,221</b>	<b>258</b>	<b>282</b>	<b>220</b>	<b>1,603</b>	<b>388</b>	<b>43,972</b>

Class / type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 <sup>(1)</sup>	SR2 <sup>(1)</sup>	GAR B	
Balance, December 31, 2017	43,482	309	282	220	1,603	496	46,411
Issued	117	—	—	—	—	—	117
Repurchased	(267)	—	—	—	—	—	(267)
Exchanges	101	(15)	—	—	—	(86)	—
Balance, March 31, 2018	43,433	294	282	220	1,603	410	46,261
Conversion ratio to class U units	1.0000	1.0078	1.0554	1.0000	1.0000	1.0000	
<b>Class U units equivalent, March 31, 2018</b>	<b>43,433</b>	<b>296</b>	<b>299</b>	<b>220</b>	<b>1,603</b>	<b>410</b>	<b>46,261</b>

<sup>(1)</sup> "SR1" and "SR2" mean Slate Retail One exchangeable units and Slate Retail Two exchangeable units, respectively.

The change in the carrying amount of exchangeable units of subsidiaries during the three month period ended March 31, 2019 is as follows:

	Exchangeable units of subsidiaries
Balance, December 31, 2018	\$ 19,045
Change in fair value	2,482
<b>Balance, March 31, 2019</b>	<b>\$ 21,527</b>

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

The change in the carrying amount of REIT units and exchangeable units of subsidiaries during the three month period ended March 31, 2018 is as follows:

	REIT units	Exchangeable units of subsidiaries	Total
Balance, December 31, 2017	\$ 457,590	\$ 24,075	\$ 481,665
Issued	1,147	—	1,147
Repurchased	(2,534)	—	(2,534)
Exchanges	846	(846)	—
Change in fair value	(38,401)	(1,984)	(40,385)
<b>Balance, March 31, 2018</b>	<b>\$ 418,648</b>	<b>\$ 21,245</b>	<b>\$ 439,893</b>

*Deferred unit plans*

The REIT has a deferred unit incentive plan ("DUP") for trustees of the REIT, who are not also members of management may elect to receive all or a portion of their trustee fees in the form of deferred units that vest immediately upon grant.

The REIT also has a DUP for officers of the REIT whereby officers may elect to receive deferred class U units, which represent a right to receive class U units, in lieu of an equivalent amount of asset management fees for management services rendered by Slate Asset Management L.P. (the "Manager").

The deferred units are equivalent in value to REIT units and accumulate additional deferred units at the same rate that distributions are paid on REIT units in relation to the market value of REIT units.

The change in deferred units is as follows, in thousands of units:

	Three months ended March 31,	
	2019	2018
Beginning of the period	115	71
Reinvested distributions	4	2
Issuances	5	9
<b>End of the period</b>	<b>124</b>	<b>82</b>
<b>Fair value of units <sup>(1)</sup></b>	<b>\$ 1,206</b>	<b>\$ 780</b>

<sup>(1)</sup> At the respective period end date.

*Weighted average class U units outstanding*

The following is the weighted average number of class U units outstanding on a fully diluted basis, in thousands of units:

	Three months ended March 31,	
	2019	2018
Class U units	41,325	43,551
Class A units	271	300
Class I units	282	298
Exchangeable units of subsidiaries	2,211	2,252
Deferred units	119	78
<b>Total</b>	<b>44,208</b>	<b>46,479</b>



**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

*Class U units outstanding*

The following is the total number of class U units outstanding, if all other units of the REIT, its subsidiaries and its DUP, were converted or exchanged, as applicable, for class U units of the REIT, in thousands of units:

	Three months ended March 31,	
	2019	2018
Class U units	41,221	43,433
Class A units	258	296
Class I units	282	299
Exchangeable units of subsidiaries	2,211	2,233
Deferred units	124	82
<b>Total</b>	<b>44,096</b>	<b>46,343</b>

**12. Income taxes**

The REIT qualifies as a mutual fund trust for Canadian income tax purposes. The REIT intends to distribute all of its taxable income to unitholders and is entitled to deduct such distributions for Canadian income tax purposes. Accordingly, no provision for current income taxes payable is required, except for amounts incurred in Investment L.P.

Investment L.P. and GAR B made an election to be classified as corporations for U.S. federal tax purposes. Investment L.P. and GAR B are subject to U.S. federal and state income taxation on their allocable shares in Slate Retail One L.P., a subsidiary of the REIT, and any subsidiary limited partnership thereof.

The REIT is therefore subject to U.S. federal income taxation on its allocable share of rental income derived directly or indirectly through such subsidiary limited partnerships, on a net basis taking into account allowable deductions. Investment L.P. is subject to a combined federal and state income tax rate of 26.21% (December 31, 2018 – 26.22%). To the extent U.S. taxes are paid by Investment L.P. such amounts will be creditable against an investor's Canadian federal income tax liability to the extent permitted by Canadian tax law.

**13. Accounts payable and accrued liabilities**

Accounts payable and accrued liabilities are comprised of the following:

	March 31, 2019	December 31, 2018
Trade payables and accrued liabilities	\$ 12,008	\$ 14,500
Prepaid rent	3,989	3,656
Tenant improvements payable	253	186
Other payables	3,106	4,606
<b>Total</b>	<b>\$ 19,356</b>	<b>\$ 22,948</b>

Included in trade payables and accrued liabilities are operating expenses, property taxes, and capital and leasing expenses. Other payables include trustee fees, accrued interest payable and other non-operating items.

**14. Revenue**

Revenue is comprised of the following:

	Three months ended March 31,	
	2019	2018
Rental revenue	\$ 26,746	\$ 26,868
Common area maintenance recoveries	3,644	3,632
Property tax and insurance recoveries	5,081	4,816
Percentage rent	235	307
Other revenue <sup>(1)</sup>	710	921
<b>Total</b>	<b>\$ 36,416</b>	<b>\$ 36,544</b>

<sup>(1)</sup> Other revenue includes straight-line rent, ground rent, termination fees, storage rent, and non-rental income.

## SLATE RETAIL REIT

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited - in thousands of United States dollars, unless otherwise stated)

The REIT enters into long-term lease contracts with tenants for space in the REIT's properties. Leases generally provide for the tenant to pay base rent, with provisions for contractual increases in base rent over the term of the lease, plus operating costs and realty tax recoveries. Certain leases have limitations or escalation restrictions on the amount of recoveries or cost reimbursements, which the tenant is obligated to pay regardless of the actual costs incurred by the REIT to operate and maintain the properties.

The REIT's existing leases have a weighted average outstanding term of 5.0 years (December 31, 2018 – 4.8 years) certain of which include clauses to enable periodic upward revisions in rental rates.

The future minimum lease payments from the REIT's non-cancellable operating leases as a lessor are as follows:

	March 31, 2019	December 31, 2018
In one year or less	\$ 104,590	\$ 105,796
In more than one year but not more than five years	288,278	287,676
In more than five years	127,706	130,339
<b>Total</b>	<b>\$ 520,574</b>	<b>\$ 523,811</b>

#### 15. Other expenses

Other expenses are comprised of the following:

	Note	Three months ended March 31, 2019	Three months ended March 31, 2018
Asset management fees	22	\$ 1,397	\$ 1,479
Bad debt expense		15	144
Professional fees and other		700	734
Franchise and business taxes		520	119
<b>Total</b>		<b>\$ 2,632</b>	<b>\$ 2,476</b>

#### 16. Interest expense and other financing costs, net

Interest expense and other financing costs, net are comprised of the following:

	Note	Three months ended March 31, 2019	Three months ended March 31, 2018
Interest on debt and finance charges	10	\$ 9,823	\$ 8,342
Interest rate swaps, net settlement	6	(882)	(342)
Foreign exchange forward contract, net settlement		(24)	—
Interest income		(4)	(21)
Interest income on notes receivable	22	(51)	(185)
Amortization of finance charges	10	571	457
Amortization of MTM premium	10	(89)	(86)
Interest income on TIF notes receivable		(20)	(26)
Interest expense on TIF notes payable		—	39
Amortization of deferred gain on TIF notes		(22)	(22)
<b>Total</b>		<b>\$ 9,302</b>	<b>\$ 8,156</b>

#### 17. Disposition costs

Disposition costs for the three month period ended March 31, 2019 were \$2.1 million (three month period ended March 31, 2018 – \$0.7 million), and relate to costs of the disposition of properties and property outparcels.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

**18. Unit expense (income)**

Pursuant to the Declaration of Trust, the income of the REIT is distributed on dates and in amounts as determined by the board of trustees.

Unit expense (income) is comprised of the following:

	Note	Three months ended March 31,	
		2019	2018
REIT units distributions <sup>(1)</sup>	11	\$ —	\$ 9,273
Exchangeable units of subsidiaries distributions	11	473	469
Change in fair value of DUP		131	(67)
Change in fair value of REIT units <sup>(1)</sup>	11	—	(38,401)
Change in fair value of exchangeable units of subsidiaries	11	2,482	(1,984)
<b>Total</b>		<b>\$ 3,086</b>	<b>\$ (30,710)</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 *REIT units and exchangeable units of subsidiaries* for further detail.

*Unit distributions*

The following table summarizes the REIT's distributions and reconciliation to distributions paid or settled:

	Note	Three months ended March 31,	
		2019	2018
<b>Declared</b>			
REIT units distributions <sup>(1)</sup>	11	\$ 8,951	\$ 9,273
Exchangeable units of subsidiaries distributions	11	473	469
		<b>9,424</b>	9,742
Add: Distributions payable, beginning of period		3,157	3,249
Less: Distributions payable, end of period		(3,133)	(3,238)
<b>Distributions paid or settled<sup>(1)</sup></b>		<b>\$ 9,448</b>	<b>\$ 9,753</b>
Paid in cash		\$ 9,448	\$ 8,606
Reinvested in units	11	\$ —	\$ 1,147

<sup>(1)</sup> Excludes amounts payable to taxation authorities for branch profit taxes.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

**19. Financial Instruments**

Except as noted, the carrying value of financial assets and financial liabilities approximate their fair values because of the short period until receipt or payment of cash. The fair values in other financial liabilities are estimated based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks.

The carrying amounts and fair values of the REIT's financial instruments are as follows:

	March 31, 2019		December 31, 2018	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets</b>				
Cash	\$ 2,526	\$ 2,526	\$ 1,110	\$ 1,110
Accounts receivable	11,972	11,972	11,985	11,985
Interest rate swaps	8,120	8,120	2,818	2,818
TIF notes receivable	2,833	2,880	2,996	3,038
Financial assets within other assets <sup>(1)</sup>	270	270	144	144
Notes and other receivable	—	—	11,593	11,593
<b>Total financial assets</b>	<b>\$ 25,721</b>	<b>\$ 25,768</b>	<b>\$ 30,646</b>	<b>\$ 30,688</b>
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities	19,356	19,356	22,948	22,948
Distributions payable	3,133	3,133	3,157	3,157
Interest rate swaps	13,306	13,306	—	—
Revolver	134,530	135,099	143,822	144,543
Term loan	361,254	362,500	361,086	362,500
Term loan 2	248,616	250,000	248,533	250,000
Mortgages	105,098	105,939	118,121	119,040
Financial liabilities within other liabilities <sup>(2)</sup>	2,893	2,893	2,945	2,945
Exchangeable units of subsidiaries	21,527	21,527	19,045	19,045
<b>Total financial liabilities</b>	<b>\$ 909,713</b>	<b>\$ 913,753</b>	<b>\$ 919,657</b>	<b>\$ 924,178</b>

<sup>(1)</sup> Relates to funds held in escrow included in other assets.

<sup>(2)</sup> Relates to rental security deposits included in other liabilities.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

The fair value hierarchy of financial assets and financial liabilities is as follows:

March 31, 2019	Level 1	Level 2	Level 3	Fair value
Cash	\$ 2,526	\$ —	\$ —	\$ 2,526
Accounts receivable	—	11,972	—	11,972
Interest rate swaps	—	8,120	—	8,120
TIF notes receivable	—	—	2,880	2,880
Other assets <sup>(1)</sup>	270	—	—	270
<b>Total financial assets</b>	<b>\$ 2,796</b>	<b>\$ 20,092</b>	<b>\$ 2,880</b>	<b>\$ 25,768</b>
Accounts payable and accrued liabilities	—	19,356	—	19,356
Distributions payable	—	3,133	—	3,133
Interest rate swaps	—	13,306	—	13,306
Revolver	—	135,099	—	135,099
Term loan	—	362,500	—	362,500
Term loan 2	—	250,000	—	250,000
Mortgages	—	105,939	—	105,939
Other liabilities <sup>(2)</sup>	2,893	—	—	2,893
Exchangeable units of subsidiaries	21,527	—	—	21,527
<b>Total financial liabilities</b>	<b>\$ 24,420</b>	<b>\$ 889,333</b>	<b>\$ —</b>	<b>\$ 913,753</b>

<sup>(1)</sup> Relates to funds held in escrow included in other assets.

<sup>(2)</sup> Relates to rental security deposits included in other liabilities.

**20. Capital management**

The REIT's capital management objectives are to:

- i. ensure compliance with the REIT's Declaration of Trust;
- ii. ensure compliance with restrictions in debt agreements; and
- iii. provide sufficient liquidity to operate the REIT's properties, fund obligations as they become due and build unitholder value.

Procedures to monitor compliance with the Declaration of Trust and debt agreements are performed as a part of the overall management of operations and periodically by review of the REIT's board of trustees and reporting to the REIT's lender. In order to maintain or adjust the capital structure, the REIT may issue trust units, debentures or mortgage debt, adjust the amount of distributions paid to unitholders, return capital to unitholders, or reduce or increase debt.

The REIT considers its debt and equity instruments to be its capital as follows:

	March 31, 2019	December 31, 2018
Debt	\$ 849,498	\$ 871,562
Exchangeable units of subsidiaries	21,527	19,045
Unitholders' equity	421,165	437,803
<b>Total</b>	<b>\$ 1,292,190</b>	<b>\$ 1,328,410</b>

The Declaration of Trust provides that the REIT is not permitted to exceed financial leverage in excess of 65% of gross book value, as defined by the Declaration of Trust, and is calculated as follows:

	March 31, 2019	December 31, 2018
Gross book value	\$ 1,388,403	\$ 1,416,334
Debt	849,498	871,562
Leverage ratio	61.2%	61.5%

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

Additional investment and operating guidelines are provided for by the Declaration of Trust. The REIT is in compliance with these guidelines.

The REIT's revolver, term loan and term loan 2 are subject to financial and other covenants. The following are the primary financial covenants, with all terms defined by the respective lending agreement:

	Threshold	March 31, 2019	December 31, 2018
Maximum leverage ratio: Consolidated Total Indebtedness shall not exceed 65% of Gross Asset Value	< 65%	59.1%	59.6%
Minimum fixed charge coverage ratio: adjusted EBITDA to consolidated fixed charges shall not be less than 1.50x <sup>(1)</sup>	> 1.50x	2.37x	2.40x

<sup>(1)</sup> Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortization, as defined by the Amended and Restated Credit Agreement for the revolver and term loan, and the Credit Agreement for term loan 2.

**21. Risk management**

The REIT's risk management policies are established to identify, analyze and manage the risks faced by the REIT and to implement appropriate procedures to monitor risks and adherence to established controls. Risk management policies and systems are reviewed periodically in response to the REIT's activities and to ensure applicability.

In the normal course of business, the main risks arising from the REIT's use of financial instruments include credit risk, liquidity risk and market risk. These risks, and the actions taken to manage them, include:

*i. Credit risk*

Credit risk is the risk of financial loss to the REIT associated with the failure of a tenant or other party to meet its contractual obligations related to lease agreements, including future lease payments and loan arrangements and TIF receivables. The risk is mitigated by carrying out appropriate credit checks and related due diligence on the significant tenants.

For the years ended March 31, 2019, one individual tenant accounted for 7.8% (December 31, 2018 – 7.7%) of the REIT's base rent.

*ii. Liquidity risk*

Liquidity risk is the risk that the REIT will not be able to meet its financial obligations as they fall due. The REIT's approach to managing liquidity is to ensure sufficient financial resources are available to meet its liabilities as they become due. This includes monitoring of cash, current receivables, current payables, and non-current liabilities as they become current.

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to the demand for and the perceived desirability of such investments. Such illiquidity can limit the REIT's ability to vary its portfolio promptly in response to changing economic or investment conditions. If the REIT were required to liquidate a real property investment promptly, the proceeds to the REIT might be significantly less than the aggregate carrying value of such property.

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

The REIT's contractual commitments are as follows as at March 31, 2019:

	Total contractual cash flow	In one year or less	In more than one year but not more than three years	In more than three years but not more than five years	In more than five years
Accounts payable and accrued liabilities	\$ 19,356	\$ 19,356	\$ —	\$ —	\$ —
Revolver <sup>(1)</sup>	135,099	135,099	—	—	—
Revolver interest payable <sup>(1)(2)</sup>	6,021	6,021	—	—	—
Term loan <sup>(1)</sup>	362,500	—	362,500	—	—
Term loan interest payable <sup>(1)</sup>	29,967	16,281	13,686	—	—
Term loan 2 <sup>(3)</sup>	250,000	—	—	250,000	—
Term loan 2 interest payable <sup>(3)</sup>	41,159	11,228	20,753	9,178	—
Mortgages <sup>(4)</sup>	108,918	3,553	20,392	7,493	77,480
Mortgage interest payable <sup>(4)</sup>	23,145	4,601	8,113	6,622	3,809
Letters of credit	393	—	393	—	—
Interest rate swap, net of cash outflows	7,930	—	2,324	4,212	1,394
Exchangeable units of subsidiaries	21,527	—	—	—	21,527
<b>Total contractual commitments</b>	<b>\$ 1,006,015</b>	<b>\$ 196,139</b>	<b>\$ 428,161</b>	<b>\$ 277,505</b>	<b>\$ 104,210</b>

<sup>(1)</sup> Revolver and term loan interest payable is calculated on \$135.1 million and \$362.5 million (balance outstanding) using an estimated "all in" interest rate of 4.48% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR forward curve plus the specified margin for the LIBOR rate option under the revolver and term loan resulting in an anticipated increase to the "all-in" interest rate to 4.15%. The total revolver and term loan interest payable is calculated until maturity of the initial term.

<sup>(2)</sup> Includes stand-by fee on the revolver to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

<sup>(3)</sup> Term loan 2 interest payable is calculated on \$250.0 million (balance outstanding) using an estimated "all in" interest rate of 4.48% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR curve plus the specified margin for the LIBOR rate option under the term loan 2 and results in an anticipated increase to the "all-in" interest rate to 4.18%. The total term loan 2 interest payable is calculated until maturity.

<sup>(4)</sup> Includes the REIT's share of its equity investment.

*iii. Interest rate risk*

Interest rate risk arises from the possibility that the value of, or cash flows related to, a financial instrument will vary as a result of changes in market interest rates. The REIT manages its financial instruments with the objective of mitigating any potential interest rate risks. For the revolver, term loan and term loan 2 interest rate on the loans will vary depending on changes in base rate and/or U.S. LIBOR rate. The REIT is subject to interest rate risks mainly from non-current debt that has variable interest rate. The REIT manages these cash flow interest rate risks using pay-fixed received-float interest rate swap contracts to swap the floating-rate payments on the credit facility for fixed rate payments.

Assuming all fixed-rate debt remain outstanding, each 25-basis point change in interest rates would result in a \$6 thousand change in annual interest expense.

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited - in thousands of United States dollars, unless otherwise stated)

### Cash flow sensitivity analysis

The interest rate profile of variable rate interest bearing debt and associated interest rate sensitivity to changes in interest rates is as follows:

	March 31, 2019	December 31, 2018
<b>Variable-rate instruments</b>		
Revolver	\$ 135,099	\$ 144,543
Term loan	362,500	362,500
Term loan 2	250,000	250,000
Effect of interest rate swaps	(750,000)	(750,000)
<b>Total effective floating rate debt</b>	<b>\$ (2,401)</b>	<b>\$ 7,043</b>
<b>Effective fixed rate debt as a total of all debt</b>	<b>100.3%</b>	<b>99.2%</b>
<b>Annual impact of a 25 bps change on interest rates</b>	<b>\$ (6)</b>	<b>\$ 18</b>

#### iv. Unit price risk

The REIT is exposed to unit price risk in net income as a result of its exchangeable units of subsidiaries. Exchangeable units of subsidiaries have been classified as liabilities and measured at fair value based on market trading prices. Exchangeable units of subsidiaries negatively impact net income when the unit price rises and positively impact net income when unit prices decline. An increase of \$1.00 in the underlying price of exchangeable units of subsidiaries results in an increase to liabilities and a decrease (increase) in net income of \$2.2 million.

#### v. Currency risk

Currency risk is associated with a fluctuation in the value of the U.S. dollar relative to other foreign currencies. Although not material, the REIT is exposed to currency risk as certain of the REIT's expenses are denominated in Canadian dollars.

## 22. Related parties

Pursuant to the terms of a management agreement dated April 15, 2014, the Manager provides all management services to the REIT. The Manager agreed to provide certain services in connection with the business of the REIT, including: the structuring of the REIT, liaising with legal and tax counsel; identifying properties for acquisition; maintaining ongoing relationships with the lenders in respect of the mortgage loans for the properties; conducting continuous analysis of market conditions; and advising with respect to the disposition of the properties. In return for its service, the Manager receives the following fees:

- i an asset management fee equal to 0.4% of the total assets of the REIT;
- ii an acquisition fee in an amount equal to 0.75% of the gross purchase price of each property (or interest in a property), including the price, due diligence costs, closing costs, legal fees, and additional capital costs for all properties indirectly acquired by the REIT; and
- iii an annual incentive fee, calculated in arrears, in an aggregate amount equal to 15% of the REIT's funds from operation per class U unit as derived from the annual financial statements of the REIT in excess of \$1.32, subject to ordinary course adjustments for certain transactions affecting the class U units and increasing annually by 50% of the increase in the U.S. consumer price index.

These transactions are in the normal course of operations and are measured at the exchange amount which is the consideration established and agreed to by the parties.

For the three month period ended March 31, 2019, asset management fees to the Manager amounted to \$1.4 million (March 31, 2018 – \$1.5 million).

#### Trustee fees

The REIT's key personnel include trustees and officers of the REIT. For the three month period ended March 31, 2019, Trustee fees amounted to \$0.1 million (March 31, 2018 – \$0.1 million).

## 23. Segments

The REIT has only one business segment. The REIT owns and operates properties in the U.S. The REIT identifies each property as an individual segment and has aggregated them into a single segment based on similarity in the nature of the tenants and operational processes.



**SLATE RETAIL REIT****NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited - in thousands of United States dollars, unless otherwise stated)

**24. Supplemental cash flow information**

Changes in liabilities arising from financing activities are as follows:

	Revolver <sup>(1)</sup>	Term Loan <sup>(1)</sup>	Term Loan 2	Mortgages	Exchangeable units of subsidiaries	Total
Balance, December 31, 2018	\$ 143,822	\$ 361,086	\$ 248,533	\$ 118,120	\$ 19,045	
<b>Cash flows</b>						
Advances	16,716	—	—	—	—	<b>16,716</b>
Debt repayments	(26,160)	—	—	(13,101)	—	<b>(39,261)</b>
<b>Non-cash changes</b>						
Amortization of MTM adjustments and costs	152	168	83	79	—	<b>482</b>
Change in fair value	—	—	—	—	2,482	<b>2,482</b>
<b>Balance, March 31, 2019</b>	<b>\$ 134,530</b>	<b>\$ 361,254</b>	<b>\$ 248,616</b>	<b>\$ 105,098</b>	<b>\$ 21,527</b>	

<sup>(1)</sup> Changes in financial instruments that hedge the REIT's liabilities arising from financing activities include the REIT's interest rate swaps. Refer to note 6 *Interest rate swaps* for more detail.

**25. Subsequent event**

On April 15, 2019, the REIT declared monthly distributions of \$0.07125 per class U unit. Holders of class A units, class I units and units of subsidiaries of the REIT were also entitled to receive a distribution at the respective conversion rate attributable to the units.